

## OUR APPROACH RECOVERS VALUE 100% OF THE TIME



We help hospitals increase their net revenue by analyzing their transaction data to identify and then recover every dollar they might have missed in niche reimbursement areas.

Join over 250 hospitals already maximizing  
net revenue recovery

**Built for Accuracy,  
Designed for Outcomes**

### TECHNOLOGY

Proprietary technology that analyzes a hospital's financial data and then synthesizes insights needed to know where every dollar went and what can be done to recover it.

### EXPERTISE

Services designed and led by professionals with decades of experience in healthcare finance. We understand the nuances and changing dynamics of revenue cycle management in today's health systems.

### QUALITY

A team with relentless focus on business outcomes, accuracy and service for every client. We emphasize collaboration and work alongside our clients to realize the value we have identified.



## Results

**250+** clients served  
in 25 states

**\$2.2M** average new  
values found per client

**100%** success rate  
in finding value

**\$0** cost to client  
if we find nothing



*"[Medit's] attention to detail is unsurpassed. They dig deep into problems and identify root causes that had meaningful impact across our entire hospital system."*



*"[Medit] complements large, outsourced revenue cycle vendors by focusing on the 'backend' bad debt that is often overlooked due to longer collection cycles and cost reimbursement."*

# A Needed Solution for Today's Healthcare Providers

Meduit Medicare Bad Debt helps healthcare providers maximize their net revenue realization and recovery through niche, high-value areas. Powered by decades of industry finance, reimbursement, and revenue cycle experience paired with a leading technology offering, Meduit has quickly become a preferred partner of health systems across the country.

## Rapid Change Is the Norm in Healthcare

Connectivity gaps are appearing in the revenue cycle and reporting operations. Increased consolidation activity, staff turnover, system conversions or upgrades, collection agency issues, and new regulation changes are just some of the issues that drive missed value for healthcare providers.



New Staffing



Changed Processes



Affiliations & Mergers



System Upgrades



New Regulations



Agencies & Policies

## An Imperfect Solution

A health system's net revenue reporting process typically involves the finance team, a consultant or accounting service, and technology tools. While this approach correctly reports most of the net revenue each year, we have found missed value 100% of the time with our clients. The experts do not leverage the power of technology and technology providers do not have the expertise to incorporate the nuances of industry change.

- ✗ Outdated Approaches
- ✗ "Outside In" Thinking
- ✗ Misaligned Incentives
- ✗ Imperfect Data
- ✗ Bland Insights
- ✗ Missed Value

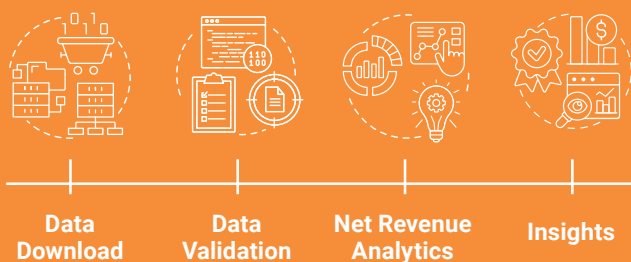
## THE REQUIRED SOLUTION

### Meduit's Expertise & Technology

Meduit Medicare Bad Debt is our core solution that works alongside a health system's finance team to obtain all necessary data, loads the data into Meduit's proprietary data analytics tool, applies automated algorithms to "dig deep" into a health system's net revenue financial results, carefully finds value that is missed or lost, and then combines these data sets with an expert driven service to report and recapture value.

Meduit leads the process from start to cash back in the health system's account.

## HOW IT WORKS



## OUTCOMES

- ✓ Actionable Analytics
- ✓ Amended Results
- ✓ Resolved Issues
- ✓ Money to Hospital

**ABOUT MEDUIT** Meduit is one of the nation's leading revenue cycle management companies with decades of experience in the RCM solutions arena, serving more than 1,100 hospital and physician practices in 48 states. Meduit combines a state-of-the-art accounts receivable management model with advanced technologies and an experienced people-focused team that takes a compassionate and supportive approach to working with patients. Meduit significantly improves financial, operational and clinical performance, ensuring that healthcare organizations can dedicate their resources to providing more quality healthcare services to more patients. For more information, please visit [www.meduitrcm.com](http://www.meduitrcm.com).

