



Comprehensive Business Office Outsourcing Solutions

from Initial Billing through Final Account Resolution



Does your healthcare organization struggle with covering the full back-end of revenue cycle management (RCM) services? Comprehensive Business Office Outsourcing is a customizable total solution that optimizes account resolution, increases revenue and minimizes your cost, while maximizing your return on investment (ROI).

Comprehensive Business Office Outsourcing can fix specific holes in the revenue cycle or handle systemic challenges by managing the entire back end for you with all solutions on one service platform. Comprehensive Business Office Outsourcing ensures coordinated communication, efficient and cost-effective operational performance, with a comprehensive view into accelerated account resolution.

How Comprehensive Business Office Outsourcing Works

1 Comprehensive Analysis

Full revenue cycle assessment to uncover opportunities from initial billing all the way through final account resolution while quantifying improvement.

2 Customized Plan

Develop a customized plan that increases revenues, minimizes costs, optimizes your return on investment (ROI), and accelerates cash flow.

4 Data and Reporting

Full transparency with access to real-time data online for accurate insights into claims, payments, invoices and more. Clear tracking and reporting on key performance indicators (KPIs) and service level agreements (SLAs).

3 Best Practice Implementation

Implement the plan across all RCM touch points, including staff training, process improvement, innovative technology and best practice standards published by the Healthcare Financial Management Association (HFMA).





Comprehensive Business Office Outsourcing Scope of Services



Billing & clearinghouse



Insurance A/R follow-up



Denial management



Payment posting



Patient liability resolution



Bad debt recovery



Innovative technologies



Reporting & benchmarks



Digital patient engagement

Our Partners Benefit from:

Dedicated Account Management Team

- Best practice recommendations
- Access to real-time data
- Online access to reports and dashboards
- Weekly KPIs/SLAs
- Monthly dashboards
- Process refinement coaching

Operational Benefits

- Improved A/R days
- Enhanced patient financial experience
- State-of-the-art reporting
- Clean claim rate improvements for quicker insurance reimbursements
- Refined workflow processes
- Reduction in denials
- Implementation of best practices including technology and customizable tools

Financial Benefits

- Greater recovery performance & higher ROI
- Increased cash collections
- Enhanced cash flow
- Reduction in bad debt expense
- Variable versus fixed costs – cost to collect is dependent on the money we collect, not fixed staffing costs regardless of performance

Partnership Benefits

- A partner that shares the risk and reward regarding performance
- Contractually committed performance standards, through mutually agreed upon KPIs and SLAs
- Enhanced patient financial experience through digital patient engagement
- Fees are on a contingency basis to align incentives

ABOUT MEDUIT

Meduit is one of the nation's leading revenue cycle solutions companies with decades of experience in the RCM arena, serving more than 1,100 hospitals and physician practices in 48 states. Meduit combines a state-of-the-art accounts receivable management model with advanced technologies and an experienced people-focused team that takes a compassionate and supportive approach to working with patients. Meduit significantly improves financial, operational and clinical performance, ensuring that healthcare organizations can dedicate their resources to providing more quality healthcare services to more patients.



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